



## TireVan Corporation

[www.tirevan.com](http://www.tirevan.com)



### Snapshot success story:

- **Company:** TireVan is a professional tire installer who visits your home, office or anywhere in the Washington, D.C. metro area to install new tires on the spot. Customers order online or by phone through their call center.
- **Headquarters:** Sterling, VA
- **Industry:** Automotive; Retail; Professional Services
- **Software switched from:** QuickBooks Enterprise, spreadsheets, homegrown ecommerce
- **NetSuite Partner:** Daston Corporation ([www.daston.com](http://www.daston.com))



*“NetSuite is a powerful platform that has dramatically improved the cost, timeliness and accuracy of TireVan's order management process. Equally essential to our success was choosing Daston to complete the customization necessary for TireVan to capture full value from NetSuite.”*

— Phil Pifer, President & CEO  
TireVan Corporation

### Challenges:

- Order management and scheduling complexities created cost and accuracy issues
- Disparate and homegrown applications couldn't keep up with rapidly growing company
- Worried about data backup in case of disaster
- Frustrated with on-premise software limiting ease of opening new locations

### Results with NetSuite:

- NetSuite provides the complete package TireVan was looking for
- Customization via NetSuite's SuiteFlex platform has given the company order work-flow management capabilities unavailable in QuickBooks
- Company can open new locations with a mouse click instead of placing a heavy burden on the IT department
- NetSuite solves TireVan's disaster recovery dilemma
- Reduction in manual re-keying (multiple cut and paste actions vs. one click with NetSuite) has dramatically reduced order processing error rates and increased productivity
- NetSuite's easy scalability is key to supporting TireVan's 80 percent annual growth rate

 Find out more: contact NetSuite, Inc. at 1 877 NETSUITE or visit [www.netsuite.com](http://www.netsuite.com)